



# Situational Leadership®: Building Leaders

Two-Day Workshop | Hong Kong | March 5 & 6, 2024

## A Foundation Of Leadership

*Situational Leadership®: Building Leaders* introduces participants to the Situational Leadership® Model and equips leaders with the necessary tools to skillfully navigate the demands of an increasingly diverse workforce and evolving global marketplace. Widely adaptable to any circumstance, Situational Leadership® prepares leaders to meet the moment-to-moment challenges pervasive in today's work environments.

Through a combination of instructor-led training, multimedia, role-playing and skill-building activities, this course provides ample opportunity to practice applying the core tenets of the model. Participants learn to effectively manage any situation by immediately prioritizing broad actions into specific tasks and utilizing the tools that indicate each individual's ability to perform.

In addition, the LEAD Self instrument and profile provide participants with insights into their primary leadership behaviors and the range of styles they tend to act upon.

## Objectives

Upon completion of this workshop, participants should be able to:

- Define leadership.
- Apply Situational Leadership® by:
  - Identifying the specific task for application of the Situational Leadership® process.
  - Accurately assessing the Performance Readiness® level of the individual.
  - Responding with the right leadership style and behaviors to meet the performance needs of the individual.
  - Communicating the leadership response more effectively.
  - Managing the movement of the individual through various levels of Performance Readiness®.
- Identify opportunities to improve in the application of Situational Leadership® through self-assessment and development planning.

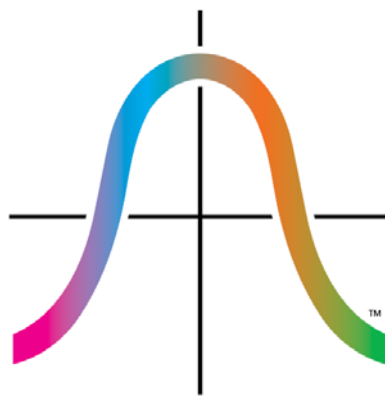
## Target Audience

- All leaders
- Anyone in the organization who influences the performance of others

## Participant Materials

Each participant will receive:

- Participant Workbook
- LEAD Self & LEAD Directions
- Situational Leadership® Color Model 8.5" x 11" Card
- Situational Leadership® Color Model Wallet Card
- Pocket Reference Guide
- Certificate Of Accomplishment



## Outline

- Introduction
- Influence, Success And Engagement
  - Defining Leadership
  - How Do You Spend Your Influence Time?
  - Success And Engagement
  - Skills Within The Organization
- LEAD Self: Leadership Style/Perception Of Self
- The Situational Leadership® Model
  - Steps In Applying The Situational Leadership® Model
- Identify Specific Task
  - Determining Task Level
  - Identify Specific Task
- Assess Current Performance Readiness®
  - Performance Readiness®: Ability And Willingness
  - Performance Readiness® Levels
  - Performance Readiness® Indicators
- Match And Communicate Leader Response
  - Relationship And Task Behaviors
  - Distinguishing Leader Styles
  - Leadership Style Indicators
  - Matching Styles
- LEAD Directions: Leadership Style Feedback And Analysis
- Processing Your LEAD Profile
- Mapping Your Real World
- Positioning Your Leadership Style Conversation
- Application Challenges: Match/Mismatch
- Manage The Movement
  - Development
  - Regression
- Situational Leadership® Simulation
- Sustainment And Conclusion

**CENTER FOR LEADERSHIP STUDIES (ASIA) PTE LTD**  
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## Registration

- Online:  
www.cls-asia.net/
- Email:  
askhk@cls-asia.com
- Enquiries:  
Center For Leadership Studies (Asia) Pte. Ltd.  
Suite 1104, Crawford House, 70 Queen's Road Central, Central, Hong Kong.  
(852) 2892-7305 / (65) 6832-8016

## Participant

- Mr/Mrs/Ms/Mdm/Dr
- Name
- Job Title
- Mobile
- Email
- Company
- Address
- Tel
- Fax
- Enclosed is the check #
- for HK\$ \_\_\_\_\_ made payable to  
Center For Leadership Studies (Asia) Pte Ltd.

## Contact Person If Different From Participant

- Mr/Mrs/Ms/Mdm/Dr
- Name
- Job Title
- Mobile
- Email

## Administrative Details

- Date: March 5 & 6, 2024
- Time: 9.00 am – 5.00 pm - HKT
- Early Bird Fee: HK\$ 14,100/participant
  - Register and pay before February 2, 2024
  - Group enrollment of 3 or more participants
- Regular Fee: HK\$ 15,700/participant
- Venue: Regal Hong Kong Hotel  
88 Yee Wo Street,  
Causeway Bay, Hong Kong.
- Closing Date: February 29, 2024
- Registration and Payment: Registration may be made by email, online or mail. Payment must be received to confirm the registration.  
Bank Transfer should be made to :  
Center For Leadership Studies (Asia) Pte. Ltd.  
Standard Chartered Bank Hong Kong  
Des Voeux Road, 4-4A,  
Standard Chartered Bank Building, Floor 32, Central, Hong Kong.  
Bank Account No.:  
(003) 447 - 06719452  
Bank Swift Code: SCBLHKHXXX
- Refund of Fees:  
Full refund of course fee will be given if written notice of withdrawal is received not less than four weeks before commencement of the workshop. If no such written notice is received, the invoice for the full course fee will remain payable. A replacement participant is allowed.
- Cancellation / Postponement:  
Center For Leadership Studies (Asia) Pte Ltd. reserves the right to cancel or postpone the workshop due to any unforeseen circumstances.

## Workshop Leader



POLLY CHAN offers leadership training, coaching and HR consulting. She was professionally trained as a global Human Resources leader with 20+ years' experience in leading

talent strategy and organization development programs for Fortune 500 and international leading firms in Technology, FinTech, Manufacturing, Supply Chain Management, Aviation & more.

Polly is inspired to motivate corporate leaders and professionals to become the Go-To-Persons in their chosen fields. She is passionate in empowering global talents to take charge of their leadership journey with confidence and impact.

With her strong belief in people's potential despite their financial standing, in her community service arena, she had co-founded an education charity - Thrive Hong Kong. In the past 10+ years, she had empowered 500+ under-resourced children with enhanced self-confidence and widened horizons for upward mobility.

She is the Managing Director and Corporate Trainer with Center for Leadership Studies (Asia).

## In-Company Workshop

[Contact us for more information](#)



**CENTER FOR  
LEADERSHIP STUDIES  
(ASIA) PTE LTD**

**Leadership.Relationship.Performance**

We provide training, coaching and consulting in leadership development. Since 1985 we have been helping clients to leverage human performance and enhance overall organizational performance. We have worked with more than 500 clients in 26 countries in Asia-Pacific, Europe and North America. From our offices in Singapore and Hong Kong we work with our clients and support global client implementations worldwide.

Through our proven leadership building in-person, virtual & online solutions, a leader is never taken by surprise and will always have in hand the way to the success. We build leaders that accommodate and thrive through all adversity. No matter where you are, in whatever country or culture, our process is adaptable and applicable to you and your organization.